**Sales Account Manager**

**Join our dynamic, passionate team and be part of the renewable energy revolution!**

At AllEarth Renewables, we believe that there are better, more responsible ways to meet the energy needs of today that will result in a cleaner tomorrow. We also believe that energy should be made locally, responsibly, and with the smallest environmental footprint possible. Our dual-axis solar trackers are designed, engineered, tested and assembled right here in Vermont. They follow the sun to produce up to 45% more energy than fixed panels. It’s smart technology inspired by nature.

We have an opportunity available for a highly-motivated sales professional who has a passion for renewable energy. This position is responsible for aggressively building and increasing a solid base of business by selling to targeted dealers across a specific geographic area.

***Details:*** Bachelor's degree. Understands how to sell technical products. Financially competent with the ability to understand and explain tax credits, debt (loans) and investments pertaining to solar sales. Follow-through and perseverance through a long sales cycle. Organized, accountable and self-motivated. Analytical skill set. Strong presentation skills. Talented relationship-builder with top notch communication and customer relations skills. Computer literacy with a high level of accuracy and attention to detail. Readiness for occasional travel and attendance at trade shows.

We offer a competitive total compensation package that includes unique benefits, a generously matched 401K Plan, cash profit sharing, a company paid lunch program, incentives to reduce energy usage, and a very talented team of co-workers who make coming to work enjoyable every single day.

Log on to our web site for a more information: www.allearthrenewables.com

*Please submit your cover letter, resume and our completed job application (found on our web site) to:* [**HR@allearthrenewables.com**](mailto:HR@allearthrenewables.com)

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